

The Roadmap to Navigating Careers in **Business & Economics**



ALLEGHENY COLLEGE

BRUCE R. THOMPSON
CENTER FOR BUSINESS & ECONOMICS

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What you should know

The Roadmap is a discussion guide for students with interests in the broad fields of business and economics.

The real world changes constantly, and new opportunities open up every day. We created this guide to help students to start the conversation about their future with their family, Allegheny faculty, staff and alumni along with all of the people they will encounter throughout their college journey.

Share this information, ask questions, and get the most benefit from your time here at Allegheny.

This document has been prepared by the Center for Business and Economics using reference content from a variety of sources. If you are aware of any errors or dated materials, please notify the Program coordinator, Beth Ryan, bryan@allegheny.edu.

Assess Your Skills and Interests

Who are you and what do you want out of your education?

By assessing who you are as a person, it will be easier to:

- Pursue careers and organizations that are a good match for you.
- Express why you are a good fit for a particular job and organization.
- Select the most productive networking and interviewing opportunities.
- Select clubs and activities that best match your skills and interests.
- Identify gaps in your skills and knowledge and work to fill them.

Today's job market is more dynamic than ever.

Companies are in a constant state of change.

There are entire industries that didn't exist when your parents were in high school.

The perfect job for you may not have been created yet. You might even be the person who creates it. In a climate like this, you need to know yourself and what you stand for. That's why this is the perfect time to assess your personality, desires and goals, because that's the stuff that will make your map. It will show you the way to your future.

Make an appointment with the Center for Career and Professional Development. Talk to a member of the Career team and your academic advisor about the types of careers you can pursue with your economics or business degree.

At the same time, by deciding what's important to you, you can determine what's worth focusing on and what's not. This will help you:

Spend your time and energy productively.

Be motivated in your career search.

Express what you want (elevator pitch).

Express how your background led you to this point (your story).

Focus on your personal presence (cover letter, resume and online).

Develop relationships with the right people.

Target and conduct research on organizations that will most likely be good matches for you.

Finally, take time to assess yourself and determine your focus. Ask yourself:

What would I love to do?

Where would I love to work?

Set your goals high		Win the Zingale Big Idea Competition
Participate in CBE activities every semester	Do summer research with faculty	Secure three internships in your college career
Graduate with honors	Build a big network of Allegheny Alumni	Create your LinkedIn profile
Complete a community service project that you're passionate about	Get top scores on your GMAT, GRE or LSAT	Start planning your life after Allegheny (It'll be here before you know it!)
Attend a summer institute on an academic or policy topic	Publish a scholarly paper	Apply to become a CBE Fellow
Apply for a major scholarship or fellowship	Study abroad or away from campus	Take a leadership role in a club or organization

Map Out Your Route & Set Goals for Your Trip

Start early – during your first year.

Grow towards your interests –Think about the job functions and organizations that most interest you.

“A goal without a plan is just a dream.”
Brian Tracy

Create a spreadsheet or have a dedicated notebook to journal all of your courses, co-curricular experiences, and internships, along with ideas about graduate school, jobs or other post-graduation plans. Work on filling in contact names for each experience.

Talk with people you trust, like your advisor, professors, the Career Education team, classmates, mentors, siblings and parents. Who usually gives you good advice?

Be honest with yourself. Find your real passion. As a college student, you are still learning about what opportunities are out there. It isn't easy, but it's the only way to productively plan for the future.

Be flexible/opportunistic. Unexpected opportunities will arise and you should be ready to jump if they excite you.

Successful students achieve their goals by writing them down.

Use a table like the one on the right, or create your own version. A SMART goal is...

Specific: To set a specific goal, answer the five W's & H: Who, What, Where, When, Why and How.

Measurable: Establish criteria for measuring progress.

Action-Oriented and Attainable: Plan the steps and time frame that will allow you to carry out your plan.

Realistic and Relevant: Identify a goal that represents an objective that you are willing and able to work towards.

Time Bound and Trackable: A goal should be grounded within a reasonable time frame.

SMART Goal Setting Worksheet		
Step	Goal Description	Goal Met
Specific		
Measurable		
Attainable		
Realistic		
Time Bound		

Get to Know Your Career Guides

You will have many opportunities to invent and reinvent yourself in your professional career. How you approach your collegiate years (undergrad, graduate school, and beyond), will set the foundation for how you reach your goals. We'll start at the beginning and take you through the steps. And you'll see this mountain of to-dos and must-dos is one you can conquer, as long as you're focused.

Business and Economics Faculty

Your professors do more than teach classes, they can advise you on your journey in unique ways because they have already experienced the same journey that you are on today. It's good to be familiar with the faculty and their backgrounds both in and out of the classroom. It's like having a panel of experts on a wide variety of subjects. You will have a specific faculty advisor, take the time to visit your advisor during office hours on a regular basis.

Office Hours: What are they?

Students value office hours because they make it possible to have one-on-one interactions with faculty that are not always feasible in a classroom. Office Hours are best used as a time

to address specific student needs, clarify class material, seek advice on how to study more effectively, and to get insights about other courses and opportunities.

Center for Career and Professional Development (CCPD)

The CCPD team is committed to facilitating student success by connecting students and alumni with resources that support career and life planning. Career Educators network with various partners, both on and off campus, to develop internships, job shadowing opportunities, educational programs, and employment leads to help students attain their personal and professional goals.

Allegheny Alumni

Engage with alumni and non-alumni professionals locally and globally through Gator2Gator! As a student, you have access to a powerful online and in-person network of diverse Allegheny community members that can help you build connections, find your next job, and share their expertise.

Center for Business & Economics

Beth Ryan, Program Coordinator, Quigley, Room #224, bryan@allegheny.edu



What Can I do with a Business or Economics Degree?

Banking and Finance Commercial Banking Retail Banking Financial Planning Portfolio Analyst Business Media Auditing Quality Assurance Analyst	Non-Profits Environment Energy Healthcare Conservation Social Justice Data Analyst Fund-raising	Insurance Actuarial Science Underwriting Risk Management Claims Adjusters Appraisers Examiners Staff Underwriter
Entrepreneurship	Research & Consulting	Sales & Management
Education Teaching Think Tanks Training & Development	Graduate School Economics MBA Law School	Government Federal Reserve System U. S. Treasury World Bank
Real Estate Appraisers Assessors Sales Property or Community Association Manager Attorney Investor	Accounting Chief Financial Officer (CFO) Certified Public Accountant Financial Planning Financial Analyst Tax preparer Tax Examiner IRS Agent	Marketing Chief Marketing Officer (CMO) Broadcaster Media Specialist Public Relations Market Research Analyst Account Executive Business Development
Human Resources Corporate Specialists Labor Relations Specialists Recruiter	Non-Government Organizations (NGO) Public Policy NGO Administration	Logistics Supply Chain Management Purchasing Managers Operations Specialist

American Economic Association,
www.aeaweb.org

American Marketing Association, www.ama.org

American Bankers Association, www.aba.com

American Institute of CPAs, www.aicpa.org

CFA Institute, www.cfainstitute.org

American Bar Association,

www.americanbar.org

Where Do Allegheny Alumni Work?

This is a small sample of the many areas where our graduates work:

<p>Banking Bank of America Key Bank PNC Bank Wells Fargo Bank of New York, Mellon Dollar Bank PNC Capital Markets JP Morgan Chase Huntington Bank M & T Bank Bank of the Lake FNB</p>	<p>Investment Management Chatham Financial Federated Investors Cambridge Associates Guggenheim Securities Lancaster Pollard & Co Chicago Board of Trade United Financial Technologies Merrill Lynch Morgan Stanley Baird (Hefren-Tillotson) Barclays Raymond James</p>	<p>Healthcare Administration UPMC Allegheny Health Network Indiana University Health American Ass. Of Critical Care Cleveland Clinic Frontier Pharmaceuticals Catalent Pharma Solutions Children's Dental Health Project Meadville Medical Center Pa Dept. of Health Memorial Sloan Kettering Cancer Center</p>
<p>Government Freddie Mac Office of the Comptroller of the Currency, U. S. Treasury EPA FDIC U. S. Marine Corps. CIA FBI U.S. Dept. of State U.S. Army U.S. Dept. of Veterans Affairs U.S. Air Force U.S. Dept. of Homeland Security</p>	<p>Insurance Berkshire Hathaway Specialty State Farm Aetna Insurance Erie Insurance Chubb Progressive Insurance AFLAC Insurance NY Life Travelers Insurance Willis Tower Watson (WTW) Geico AIG AON</p>	<p>Management & Manufacturing Thermo Fisher Scientific Carnegie Steel Partners Tollgrade Communications ATI Defense Siemens Energy E.I. DuPont De Nemours & Co GE Renewable Energy Boston Scientific Acutec Precision Aerospace Patheon United States Steel Bayer Convestro</p>
<p>Consulting and Research Cornerstone Research Deloitte Willis Towers Watson Accenture Federal Services Denali Sourcing Services</p>	<p>Law Department of Justice Vanguard Health Systems Illinois Attorney General's Office U.S. Security and Exchange Commission</p>	<p>Sales, Marketing & Media Bloomberg CBS, Inc. Moody's Analytics Johnson & Johnson Google</p>
<p>Non-Government Organization Institute for Global Engagement The German Marshall Fund of the United States The US Agency for International Development (USAID) National Wildlife Federation</p>	<p>Education SUNY, University at Albany John Hopkins Case Western Reserve Gannon University Tiffin University Carnegie Mellon University</p>	<p>Graduate School University of Illinois University of Pittsburgh Duquesne University SUNY Carnegie Mellon University University of Rochester</p>

Plan your Coursework

If you want to accomplish your goals, you've got to work efficiently. Make the most of your time in college.

Tailoring your academic experiences to your career and life goals is an endeavor that benefits you – and one that you owe yourself to take on.

Planning your classes

Start by looking over the Course Catalogue so that you're absolutely clear on the requirements of your degree program including prerequisites. Once you do that, you can move ahead with planning your semester and long-term schedules with your advisor.



Use a Scheduling Tool

By documenting all of your courses and activities you will save time throughout your college career when scheduling classes and keeping your resume and professional profiles up to date. Ask your advisor to share a link to our convenient spreadsheet.

Are you already thinking about Senior Project topics?

The Senior Project is a significant piece of scholarly research that provides all Allegheny students the opportunity to showcase their academic training. To prepare, first year students write, speak and research in their first-year seminars. During their sophomore and junior years, they practice writing, speaking, and economic analysis. All majors take a Seminar during the first semester of their senior year. In this seminar, students develop a Senior Project topic, conduct preliminary research, and write a preliminary draft of a chapter. During the second semester of their senior year, students conduct further research, complete the written project, and defend it. Students find their Senior Projects open many doors, including opportunities for graduate school and employment. It is not too soon to talk with your professors about their specialties and areas of interest with respect to business and economics and for you to think about potential Senior Project topics.

Bruce R. Thompson Center for Business and Economics

Co-curricular Activities

Professional Development

Bloomberg Certification - the Bloomberg Lab enables students to conduct research using Bloomberg terminals, the world's most valuable tool in banking and finance.

CBE Fellows - a select group of motivated students that function as a leadership team to support CBE programming and act as student ambassadors.

IRS Volunteer Income Tax Assistance Program (VITA) - Students earn IRS certifications to prepare tax returns for low income, elderly and special needs taxpayers.

The Lunchtime Learning Lecture Series – Guest speakers offer valuable information on topics related to internships and careers.

Money, Finance, Entrepreneurship

Zingale Financial Literacy Challenge - An event in which students develop a personal financial budget and investing plan appropriate for a recent college graduate.

The Allegheny College Student Managed Investment Fund - provides students with experience investing in the stock market under the guidance of faculty and an advisory board.

The Zingale Big Idea Competition - A student-focused business pitch presentation competition. This contest emulates the experiences seen on the popular CNBC broadcast, Shark Tank, but with a heart.

Mentorship, Networking, Discovery

The Board of Visitors Annual Event -The CBE Board of Visitors is an advisory board made up of distinguished alumni and business leaders that convenes annually to engage with students in a variety of activities to answer questions and offer a “real world” perspective.

The Executive in Residence program - This event is designed to connect Allegheny students and faculty with prominent business executives who spend several days on Allegheny campus speaking about their life experiences in business, paths to success, and lessons learned.

Distinguished Lecture/Executive Roundtable - The department hosts an annual event to address contemporary issues of regional, national, and global interest.

City Trips – These field trips are designed to enable students to travel to a major metropolitan area, visit leading corporations and interact with business leaders.

Omicron Delta Epsilon Student Honor Society - One of the world's largest academic honor societies recognizing scholastic attainment and honors outstanding achievements in the field of economics.

Women in Business and Economics (WIBE) - Students in the Women in Business and Economics Club support, mentor, and promote women in the fields of Business and Economics.

Plan Early to secure an Internship

One of the most valuable activities you can complete is an internship.

An internship is your chance to gain valuable practical experience that you can discuss in a job interview. It gives you a chance to work on REAL projects that impact the success of an organization. They are invaluable. And for many, you can obtain academic credit.

Credit-Bearing Internships

To apply for a credit-bearing internship, a student must be a sophomore, junior, or senior and have a cumulative grade point average of at least 2.0 and an Economics or Business grade point average of at least 2.5. The internship may be paid or unpaid, may be completed in the fall, spring, or summer, and may be for 1, 2, or 4 credits. All credit-bearing internships are for credit/no credit. *To learn more and obtain an application form, see Beth Ryan, Q224.*

On-campus Recruiting & Career Fairs

The Center for Career and Professional Development maintains an on-campus recruiting program to connect students to internships and post graduate jobs. Career Fairs are valuable even if you are not quite ready to seek a job. You can meet organizational representatives to add to your network for a later time.

This Week in Business & Economics

Sign up for our weekly mobile-friendly e-news that will alert you to upcoming events and interesting opportunities. Email Beth Ryan at bryan@allegheny.edu to get your subscription.

On-Line Resources

Gator2Gator is a platform designed to help you connect with Allegheny alumni for professional networking and career advice. There are hundreds of Allegheny alumni on Gator2Gator and they are ready and eager to help you. When you set up your Gator2Gator account, you can identify the type of help or connections you're looking for and then G2G will suggest alumni for you to consider. Go to [Gator2Gator](#) and click on "Allegheny Login" to get started.

Handshake opportunities are accessible on desktop, or students may download the free Handshake app for fast access to opportunities. The Center for Career and Professional Development team can answer questions and help students and prospective employers to navigate the system and get the optimum benefit from [Handshake](#).

Students should also create their professional profile on **LinkedIn** and keep it updated as many employers require a Linked In profile when submitting applications. It is also an important tool for seeking opportunities throughout a student's business and economics career.

- LinkedIn members are encouraged to subscribe to the [CBE Showcase](#).
- Visit our website, Allegheny.edu/econ
- Instagram: [ac_cbe](#)

Develop Your Elevator Pitch

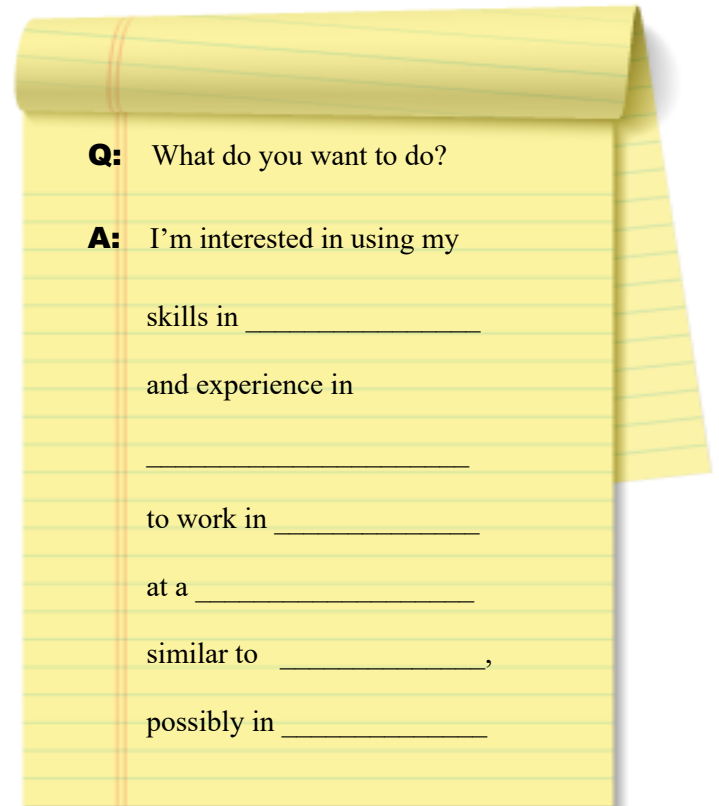
An elevator pitch is a quick synopsis of what is special about you. It's a big deal for start-up companies who only have a minute or two to impress potential investors. And it can be an important tool for you and the professional identity you're trying to create.

Sometimes you will meet people and have very little time to speak with them. You need to be able to discuss your background and interests very quickly. One method is the development of an *elevator pitch*. They call it an elevator pitch because it should be no longer than the average ride on an elevator – 30 seconds or less. So, it needs to be quick and punchy.

Think of your elevator pitch as your response to the question, "What do you want to do after college?" It should be brief, impressive, and make someone want to learn a little more about you. That's a lot to pack into 30 seconds or less, but here's some examples:

"I'm interested in using my skills in economics and experience in information systems to work in procurement at a commodities or energy company similar to Alcoa or Equitable Gas, likely in Pittsburgh."

"I'm interested in using my skills in economics and finance to work as a financial analyst. I'm currently interning at UPMC as a finance summer associate in corporate financial planning and analysis, and I plan on applying for the company's two-year finance management rotation program."



Q: What do you want to do?

A: I'm interested in using my
skills in _____
and experience in

to work in _____
at a _____
similar to _____,
possibly in _____

Keep working at your elevator pitch until you are completely comfortable with it and can deliver it with a smile and some enthusiasm. You're selling you – and that's something to believe in!

Think about Your Personal Presentation

Your Cover Letter and Resume

Your cover letter is the first document that a potential employer will see. It sets the stage for the reader to review your resume. It should complement, not duplicate your resume. It works in combination with your resume to give the employer an indication of your qualifications and experience in relation to the position, as well as to demonstrate job skills (written communication skills, etc.).

Cover letters should be tailored to each specific position and organization for which you apply. You should conduct enough research to know the interests, needs, values, and goals of each company, and your letters should reflect that knowledge.

There is no right way to create a resume, but there are strategies that can promote your abilities and catch a reader's attention. Your resume should be formatted in a way that connects with your audience and targeted experience (job posting or graduate program) while reflecting you as an individual.

You've got the interview – what do you wear?

This part may seem a little old fashioned, but it's still pretty important. Sure we live in a world where tech billionaires hold press conferences in sweatshirts and jeans. But in the universe of companies who tend to hire business and economics majors, professional dress for an interview means business formal.

Dressing like you belong in a particular industry shows that you understand and respect the culture of that industry. It's also a sign of respect for the process, the job, the interviewer and yourself. All these little signs of respect add up. They could be the little difference that gets you in the door.

One more tip: Try on your professional dress well ahead of when you plan to wear it in case tailoring, dry cleaning, or additional shopping will be required. First impressions can determine your success in landing the internship or job.



Develop Your Online Identity

You've probably been living some level of online life for a handful of years now. It is important to make sure that the 'online you' lines up with the image you want to present to employers.

This might not be entirely easy, and it won't always be fun, but remember: the people you want to work with will likely check up on the online you long before they meet you in person.

Tips to manage your online professional identity:

When communicating with companies, keep emails professional with clear, concise subject lines and content. Also, consider adding a signature block to your outgoing emails that includes your name, college and graduating class, email address, telephone number, and your LinkedIn URL.

Make sure you keep your social media posts positive and appropriate for all audiences. You never know who's going to share it – and you really never know who's going to see those photos and posts.

LinkedIn is a major recruiting tool for a number of organizations. Make sure your profile is detailed and reflects your skills and interests. To improve your LinkedIn profile, use a professional photo, list your accomplishments in each job you've held and include keywords found in job descriptions in your target industry.



Google yourself and make sure you're comfortable with how you are presented to employers.

Check the profiles of those with similar jobs to the ones you're targeting for keywords you may have missed, and incorporate them into your profile.

Lastly, be smart about social media. Make your social media profiles professional, and think before you post – HR will research your social activities when considering you as an applicant.

There's not always a lot you can do with the returns that show up in a Google search, but all is not lost. The more positive things you do, the greater the likelihood that negative returns will be pushed to page two and beyond. Remember, you're trying to become a new you – do what you can to keep that new you from getting muddied by past mistakes.

Learn How to Network

To a casual observer, networking can look a lot like casual socializing: people talk, they joke, there are generally beverages involved. But what's going on is much more sophisticated.

Networking is all about establishing mutually-beneficial relationships. You're looking for something, and the people you're working with are also looking for something – meaning a networking conversation is a two way street.

Networking can open doors by informing you about internships, community service projects, opportunities to work with professors on research, or even that first job after graduation.

Online vs. In-Person Networking

With the emergence of new technology enabling networking to take place online, many people are rushing to join the every growing population of online networkers. Has this caused traditional face-to-face networking to lose its place in contemporary business relations?

Online Networking Benefits

Quick Connections: A few months of social networking can allow you to make the same number of connections that traditional networking would take years to create.

Discover Links: It also allows you to discover which connections that might be useful to you, increasing the chances of getting the introduction you need.

The Karma Effect: By using social networking to assist your contacts in achieving their goals, you



Remember to bring your business cards to every networking event

are more likely to receive reciprocal help in return.

First Introductions: Networking on LinkedIn or other online networks can be a great way of interacting with someone, then arranging to meet up with them in person. This allows you to make first contact, and then follow-up with more personal communication.

Research: Many people who attend traditional networking evenings are also on social networks which means you can use these sites to do some research in advance to learn who will attend the live event.

Face-to-Face Networking is still #1

Meaningful Relationships: The meaningfulness of an online connection can be superficial. This is why many choose to make initial contact online, and then move to face-to-face networking.

Networking Ground Rules

Building a great network is both a planned and unplanned activity. You could meet the best mentor accidentally the next time you're in your hometown. Here are some guidelines to help you find network partners.

- Go to where the people are.
- Consider people you, your family, and your friends already know.
- Your Allegheny classmates are a great network.
- Attend Center for Business and Economics programming events.
- Attend Center for Career and Professional Development events.
- Attend speaker events all around the Allegheny campus.
- Take the time to introduce yourself and say thank you to the speakers and organizers of these events.
- Take advantage of unplanned opportunities to talk with people you meet by chance

So, you've met someone who turned out to be a potentially important network contact. **All you need to do is sit back and wait for the offers to flow in, right?**

Wrong. The art of the follow up is an important part of networking. Mark your calendar as a reminder. Build a spreadsheet. Do whatever you need to do to remind yourself to keep your network updated.

That includes saying *thank you* early and often. A box of thank you notes and blank note

cards will set you back less than twenty bucks – and are worth their weight in gold as a networking tool.

Networking partners can make requests of each other	Ask your network for advice, not an internship or job
Ask if there is anything you can do for them	Say thank you early and often
Volunteer to take speakers to lunch or show them around campus	Try to meet with visitors one-on-one
Be prepared. Learn about the person's business and interests beforehand	Order business cards at Gator Post and Print (P2X)

“The difference between successful networking and unsuccessful networking is follow-up.”

Diane Darling,
The Networking Survival Guide

Informational Interviews

Asking for informational interviews is a great way to meet people and build your network before you need a job.

An informational interview can help you get firsthand information about jobs and organizations you are considering and can help you determine your fit in a given organization. Plus you'll be able to get advice on how to get your foot in the door, establish a valuable relationship and even gain a referral you may want to add to your network.



Do your research on the industry, organization, job function and the person. Once you've identified your target list, send an email with a simple note asking for a meeting where you're seeking information and advice, not a job.

Master the Video Interview

According to *Forbes*, video interviews are starting to become the norm in the hiring process. They've replaced the traditional and outdated phone screen, but with a few tweaks. You'll be asked the same standard questions about why you want to work for the company, why you're the best candidate, and a few questions to learn more about your character and work ethic. The difference is that you won't be speaking directly with a person. Instead, you'll be reading questions and recording your answers through a video system. Treat it like a regular face to face interview. Here's some tips from engagement expert, Ashira Prossack:

- Treat it like a regular face to face interview – dress for success rules apply.
- Don't rely on notes.
- Know the rules - Make sure to read the instructions carefully before you record your interview. You should be told how long you'll have to answer each question and what the time limit is on each recording.
- Put your phone away.
- Make sure your environment is quiet.
- Get set up 10 minutes early.
- Make sure that everything works before you log in and start the interview. Check that your camera is working and find a flattering angle with good lighting. Make sure that your background isn't cluttered or showing anything that isn't work appropriate. For the best audio, use headphones to ensure that your speech is captured clearly.

Think about Graduate School

It doesn't really seem like something you should need to think about right now, but you need to consider your options. Think about it this way: you were probably *thinking* of college long before 9th grade. And the best time to start any big job is right away. So, let's dive into this.

Let's get some definitions out of the way.

MA and MS – Master of Arts and Master of Science. These are two-year graduate degree programs.

MBA – Master in Business Administration.

JD – The law degree you will receive upon graduation from law school is known as the Juris Doctor (J.D.) degree.

<https://www.lawyeredu.org/>

GMAT – stands for Graduate Management Admission Test. It's kind of like the SATs for a master's degree. <http://www.mba.com/us>

GRE – an acronym for Graduate Record Examinations. It is another test that some use for admission to graduate programs. Learn more about it at <http://www.ets.org/gre>

LSAT – is the acronym for the Law School Admissions Test. Learn more at <https://www.lsac.org/index>

Should I go to graduate school?

Many graduate programs and employers offer financial assistance for graduate degrees, therefore we encourage students to seek out these programs to reduce their costs. Some Allegheny alumni report that they were able to complete their graduate programs at little to no cost by exploring all of their options.

Meeting the Requirements

Many liberal arts college graduates obtain an advanced degree as a means of specializing in a particular field. For most masters programs, you'll need to take a standard admissions exam, the three most common include:

- Graduate Record Exam (GRE)
- Graduate Management Aptitude Test (GMAT).
- Law School Admission Test (LSAT)

The admissions websites for the graduate program you choose will tell you their requirements. If you speak to an admissions officer, they will also tell you the scores that you need to achieve and the grade point average (GPA) required to obtain admission.

Economics

Maybe you'd like to follow in your favorite professor's footsteps and teach or become an economist for a financial institution, NGO, government agency or a think tank? For any of those positions, you'll need to think about getting an advanced degree in Economics.

More information on both masters and doctoral degree programs in Economics may be obtained by discussing options with your Economics faculty advisor.

Master of Business Administration

Deciding to achieve an MBA (Master of Business Administration) is a big decision to take for aspiring global managers. Is choosing an MBA at a business school worth the time and financial investment, as well as the demanding entry requirements?

An MBA will offer you a wealth of advantages, especially when it's offered by a top business school with a very good reputation. Getting a higher salary after graduation, landing a top management position, or even becoming your own boss are just a few of the extra advantages. Many students go on to earn Doctorates in various categories if they aspire to careers in Higher Education.

Juris Doctor (J. D.)

Year after year, Allegheny graduates distinguish themselves in their law school studies and beyond. The academic rigor, experiential learning opportunities, and in-depth research experiences at Allegheny more than equip students with the skills necessary to succeed in law school.

Entrance into law school requires completion of the Law School Admission Test (LSAT); however, an increasing number of schools are accepting Graduate Record Exam (GRE) scores in place of the LSAT. A comprehensive list of those accepting the GRE can be found on the Educational Testing Services website.

Allegheny Partnerships for Graduate Education

If you do decide that Graduate School is for you, you're not entirely on your own. Allegheny has a number of partnerships with schools around the country that may be of value to a current business or economics major.

- Carnegie Mellon Heinz School of Public Policy
- Duquesne University Palumbo-Donahue School of Business

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