

HENRY ROBIN Retired Managing Director,

Invesco Private Capital Group

B.S., Northwestern University, M.B.A., Kellogg School of Management, Northwestern University. Prior to his retirement as a General Partner and Managing Director of Invesco Private Capital, Robin spent more than 20

years heading private equity funds. Beginning his career at Goldman Sachs, he became a Founding Partner and Deputy Head of Amsterdam-

based AlpInvest Partners' New York office. He later served as a Senior Partner with Copenhagen-based North Sea Capital, where he oversaw the opening of its U.S. office. Robin has held senior positions at Credit Suisse First Boston and the MacArthur Foundation. He served as the Chair of the Board of Directors for the Human Rights Campaign (HRC), the largest civil rights organization advocating globally for the LGBTQ community, and is currently a member of its Emeritus Council and Finance Committee. He serves as a founding member of the Finance Network at the Kellogg School of Management. A Chartered Financial Analyst (CFA), Robin served as the second chairman of the Institutional Limited Partners Association (ILPA), the professional private equity investor affinity group.



PROFESSOR EMERITUS IANINE SICKAFUSE

Retired Accounting/Economics Professor, Allegheny College

B.A., Grove City College, MBA, Youngstown State University, retired from Allegheny College in 2018 after 35 years of teaching accounting in the Economics Department. She previously taught business systems analysis at Youngstown State. During her tenure at Allegheny, she taught financial, managerial, intermediate, and cost accounting along with business ethics, business of sports, and cost management for nonprofits. She served for 17 years as Allegheny's faculty athletic representative for the North Coast Athletic Conference, serving as chairperson from 1998 to 2000. She also served for 10 years on the board of directors at Women's Services, Inc., of Crawford County, a nonprofit assisting women who are victims of domestic and sexual violence.



BRIAN SLAWIN

Director & Portfolio Manager, Ben Franklin Technology Partners

B.S., Parks College of Saint Louis University, is the Northwest Regional Director and Portfolio Manager for the Ben Franklin Technology Partners/ Central & Northern Pennsylvania. In his role, Slawin identifies,

collaboratively mentors, and works with the Ben Franklin team to invest in small manufacturing and technology companies who seek to grow and commercialize their ideas and products. In the almost three years since he moved to Northwest Pennsylvania (after exiting his St. Louisbased technology company), BFTP has invested nearly \$22 million in

59 companies throughout Central and Northern Pennsylvania. Slawin started his career as an instructor pilot and airshow performer at the same time he discovered the excitement of being a serial technology entrepreneur. Living most of his adult life founding, in some cases closing, and exiting technology startups, Slawin is now helping fellow entrepreneurs start their ideas from scratch or, take their ideas and companies to the next level. As part of the BFTP team, Slawin marshals the resources needed to nurture, support, and ultimately invest in those companies as they innovate in their industries. Ultimately, Slawin's goal is to help commercialize ideas into a full-fledged company employing a few or a few thousand people. In short, Slawin supports the vision entrepreneurs have and believes in the power that comes with passion and commitment and who look at their future and think "I'm going to give that a try."



LANCE ZINGALE '77

Executive VP & General Manager, **Sykes Enterprises**

B.A., Allegheny College, M.B.A., Lehigh University, began his career with AT&T, where he worked for nearly 20 years. He rose through the ranks within the sales, marketing, and operations departments, and

held management positions in marketing, operations, and customer care. Later he joined an NYSE-listed call center management company, headquartered in Colorado, serving as Executive Vice President and Chief Operating Officer. Currently, he resides in Tampa, FL, and is Chief Customer Officer, Executive Vice President, and General Manager of SYKES (SYKE), one of the largest global human and automation interaction, business process outsourcers (BPO). He oversees the global P&L of the company's clients worldwide, as well as the 10,000 employees in its Europe, Middle East, and Africa (EMEA) operations. Deeply committed to giving back to his community, Zingale has served as a member of the Board of the National Industries for the Blind, Board Chair of the Trustees for the Academy of the Holy Names, a 1,000 student independent school in Tampa, and member of the Cabinet of the Tampa Bay Area American Heart Association.



MEET Zingale RIG THE DEA JUDGES







CHRIS ALLISON '83

Allegheny College Trustee, Entrepreneur in Residence, and Co-Director of Center for Business & Economics

B.A., Allegheny College, shares his passion for business as Entrepreneurin-Residence for the College's Economics Department. A life-long learner and passionate entrepreneur,

he enjoys teaching undergraduate students about real world challenges of building a business, managing growth, and becoming a leader. For 16 years — 10 of which as Chairman and Chief Executive Officer — Allison

led Tollgrade Communication,s Inc., from technology startup to public company to being recognized as one of the Best Small Companies In America by Forbes, Fortune, Business 2.0, Bloomberg Personal Finance and Industry Week. In the year 2000, sales of Tollgrade's centralized telephone test systems reached \$114 million. That year, its value on the NASDAQ exchange also reached \$2 billion. For his efforts, Allison was named Entrepreneur of the Year by Ernst and Young, as well as by the Pittsburgh Venture Capital Association. Allison was also named CEO Communicator of The Year by the Public Relations Society of America. Allison serves on the Allegheny College Board of Trustees and also has been a columnist for Pittsburgh Quarterly since the magazine's inception in 2005. For his writing, he is a two-time nominee and one-time winner of the Golden Quill Award by the Pittsburgh Press Club. Allison and his wife, Jane France, each received an honorary doctorate from Clarion University in 2012.



DR. ELISE BROWNELL '75

Executive VP of Operations & Project Management, Amarantus BioScience Holdings, Inc.

B.S., Allegheny College, M.Phil. and Ph.D., Yale University, made discoveries in genetic evolution at SUNY Stony Brook and continued

her interest in comparative molecular biology at Frederick Cancer Research Facility. She expanded her facility with molecular genetics at Bayer Healthcare, where she played a pivotal role in directing discovery research in the areas of asthma, allergy, and immunology. Brownell

also managed extramural collaborations for Bayer's Biotechnology unit and was promoted to Director, Project Management, leading global cross-functional teams to bring Bayer biopharmaceuticals from bench to clinic. A member of the founding team of a venture-backed spin out. Aerovance, Inc., she led project management, and in 2008 co-founded ZephyrBiotech, LLC, a consulting practice providing project leadership, management, and planning to entrepreneurial life science companies. Her investment community experience also includes tenure with The Angels' Forum (2012–2014), where she was responsible for managing all incoming deal flow and presentation preparation. Currently, Brownell serves as Executive Vice President of Operations and Project Management at Amarantus BioScience Holdings, Inc., and is a mentor/ advisor for entrepreneurial programs conducted through Astia, UC Berkeley BPlan, and the NCI/SBIR Investor Forum.



JENNIFER DAURORA '99

Allegheny College Trustee, former Director of Operations, McGinnis Sisters Special Foods

B.A., Allegheny College, most recently served as the COO of McGinnis Sisters Special Food Stores, a pillar of the community for

over 70 years. As a senior leader within her family business, Daurora was instrumental in delivering a quality shopping experience for her guests as well as meaningful employment and training opportunities for her team. Daurora is a visionary, strategic leader and a champion



CHRIS DAVERSE '88

Senior Technology Advisor, Defined Business Solutions

B.S., Allegheny College, has over 30 years of experience in the semiconductor and defense industries. As an independent consultant, Daverse supports Arm.

LTD., in U.S. government business development and the formation of new public-private partnerships for R&D. Leveraging his expertise in defense technology, budget, and policy matters, Daverse has assisted clients in winning major U.S. government awards and in negotiating complex, multi-party agreements. Through his association with Defined Business Solutions, he advises the Office of the Secretary of Defense, the Defense Microelectronics Activity, and other government agencies



MATT GALLATIN '92

Chief Financial Officer, Drawbridge, Inc.

B.A., Allegheny College, M.B.A., University of California Berkeley Haas School of Business, is the Chief Financial Officer of Drawbridge, Inc., the leading independent people-

based identity provider, used by marketers and brands to enhance their



JOHN GOLDEN

Associate Professor of Economics, Allegheny College

B.A., Canisius College, M.A., University of Connecticut, Ph.D., University of Connecticut, is Associate Professor of Economics at Allegheny College. He founded the entrepreneurship program of the community. Focused on supporting local- and women- owned businesses, Daurora facilitates Roadmap to \$1MM+, a program of the Center for Women's Entrepreneurship at Chatham University. She is a graduate of the Entrepreneurial Fellows Program at the University of Pittsburgh Institute for Entrepreneurial Excellence and Leadership Development Initiative XIV. She serves as a member of the Board of Trustees at Allegheny College, a member of the Board of Directors of Alpha Chi Omega Fraternity, Inc., and the Alpha Chi Omega Foundation, and an advisory board member of the Center for Women's Entrepreneurship at Chatham University. She has previously served on the board of Leadership Pittsburgh, Inc., and as president of the Junior League of Pittsburgh. Daurora has been recognized in the community as a recipient of the *Pittsburgh Business Times* BusinessWomen First Awards, the *Pittsburgh Business Times* Fast Tracker Award, and the *Pittsburgh Magazine*'s 40 Under 40 Award.

on the development and implementation of programs, strategies, and policies for assuring U.S. government access to trusted, highperformance integrated circuit devices. From 2003 to 2005, Daverse was a senior consultant with Booz Allen Hamilton. His clients included the Director of the Microsystems Technology Office and numerous program managers at the Defense Advanced Research Projects Agency (DARPA). His responsibilities included conducting analyses of the global semiconductor industry, advising the MTO director on collaborative partnerships with industry, recruitment of Program Managers, and the formation of programs to address the challenges of low-volume, leadingedge manufacturing. Previously, Daverse managed government relations and external research programs for SEMATECH, the Austin, Texas-based semiconductor manufacturing consortium. His responsibilities included managing joint research programs with Sandia and Oak Ridge National Laboratories. Early in his career, Daverse was a process development engineer, responsible for developing advanced dielectric films used in the fabrication of leading-edge semiconductor devices.

understanding of their customers. Gallatin brings a mix of financial and operating experience along with insights into various business and economic models. Prior to Drawbridge, Gallatin was the Chief Financial Officer at OneLogin, Inc., a leading cloud-based single-sign-on and access management provider focused on selling to businesses and other organizations, and ShareThis, Inc., the developer of easy-to-use share buttons and other publishing tools for websites and blogs. Gallatin has also worked in the Corporate Finance group at Yahoo!, leading both buy side and sell side M&A transactions and strategic business partnerships. Gallatin began his career at Merrill Lynch & Co. working in the Municipal Finance Group in New York and the Technology Investment Banking Group in Palo Alto, CA.

at Allegheny and teaches an introductory entrepreneurship class, along with classes in microeconomics and macroeconomics. He has completed the Price-Babson Symposium for Entrepreneurship Educators at Babson College, a certificate program in teaching entrepreneurship using the Timmons Model of venture creation. He has served as a Big Idea Competition judge every year since the program was started.



LIANA LEJA '17

Clinical Research Coordinator, Paley Orthopedic & Spine Institute

B.S., Allegheny College, M.H.A., Regis College, is a Clinical Research Assistant for the Paley Orthopedic & Spine Institute, a world-renowned center specializing in limb lengthening, spine correction, and

treatment for bone and joint conditions. Her work involves assessing

joint preservation and cartilage repair techniques, including autologous chondrocyte implantation, osteotomies, and joint replacement procedures. Previously, Liana interned at Boston Children's Hospital/Department of Surgery, where she led a project to improve patient flow throughout the perioperative process, with emphasis on operating room utilization and scheduling effectiveness. In 2017, Liana was a first place award winner in the Big Idea Competition. Liana's Big Idea "Care Van" proposal improved access to medical care in the Meadville community, while reducing costs and improving operational efficiencies for the Meadville Medical Center. Liana graduated Magna Cum Laude. She was a four-time Alden Scholar and a recipient of the Student/Faculty Collaborative Research Scholarship at Allegheny.



CLAYTON MORRIS '15

Asset Manager, Sampson Morris Group

B.A., Allegheny College, M.B.A., Finance and Business Strategy, University of Pittsburgh Katz School of Business, is the Asset Manager for Sampson Morris Group. His responsibilities focus on enhancing the value of their portfolio through leasing, marketing, asset management, property management, and acquisitions. Clayton also is an avid kitesurfer and inventor. He designed and has a patent pending for a practical, adjustable-size kite and collaborated to start a new company, "Guzt, a kitesurfing innovation company."



JO ANN PACINELLI '82

Founder & President, eCapital Exchange

B.S., Allegheny College, is a seasoned executive with more than 35 years of experience in international business development and management.

Over the course of her career, she

has participated in the precious and nonprecious metals, specialty chemicals, electronic materials and components, sensors, medical devices and pollution controls industries, in both public and private enterprises. Pacinelli has proven operations management skills, along with extensive finance and financial management expertise and is

particularly adept at team building, strategy development, and market positioning. Since 1990, Pacinelli has assisted numerous middle market companies with expansion and revitalization and was instrumental in the successful launch of several start-up ventures. Over the last 13 years, her focus has been on the commercialization of sustainable technologies and development of sustainable business models. She is co-inventor of a chemical process patent for scrubbing mercury emissions, has authored numerous published papers and featured articles in technical and trade publications, and is a frequently invited guest speaker at international conferences and seminars. Pacinelli is the Founder and President of eCapitalExchange, a firm that provides management consulting, financing facilitation and interim officer services to transitioning companies in the lower end of the middle market. Currently, Pacinelli serves as president, chief executive officer, and director of New Day Enterprises, PBC, a fast growing regenerative agriculture company that markets its products under the New Day Farms Superfoods brand.



MICHAEL PIRAINO '74

Co-Founder, Healing Learning

B.A., Allegheny College, J.D., Cornell Law School, M.Lit., Oxford University, has been a nonprofit leader and advocate for children for over 35 years and was named multiple times as one of the nation's top 50 nonprofit

leaders of power and influence. After an early career practicing law, he

created and led the Minority Fellows Program at the National Center for Children in Poverty at Columbia University, and later served as CEO of the National Court Appointed Special Advocate Association, the nation's largest volunteer child advocacy organization. He retired from that position after 21 years to found Healing Learning, a social purpose corporation, and Fundamentals of Success, his consulting practice that works to bring contemporary science into social service fields. Michael was a founding member of his city's ethics board, a member of the board of Independent Sector, member of the Bainbridge Multicultural Advisory Council, and is the senior advisor to The Justice Project. He is a frequent speaker on nonprofit ethics and accountability and currently serves on the board of Foster Youth In Action, a national nonprofit organization.