# Hang Zhao

#### **SUMMARY**

PhD with a strong background in Economics and Statistics theory and expertise in empirical research. Sophisticated Data Scientist with 7 years of demonstrated working and researching experience in machine learning, causal inference, data analysis, data engineering, and data visualization.

#### **EDUCATION**

University of Connecticut	Storrs, CT
Doctor of Philosophy, Agricultural and Resource Economics	Sep. 2019-July 2023
Boston University	Boston, MA
Master of Science, Actuarial Science	Sep. 2014-May 2016
University of Colorado	Denver, CO
Bachelor of Arts, Economics Major, Math Minor	Sep. 2010-May 2014
ACADEMIC POSITIONS	

# ACADEMIC POSITIONS

#### **Allegheny College**

Visiting Assistant Professor, Dep of Business and Economics; Dep of Computer Science

- Design and independently taught two sections of Economic Statistics, emphasizing practical applications and real-world data analysis.
- Co-taught the Database System course in the Computer Science department to bridge theoretical and practical components.

#### **University of Connecticut**

Graduate Research Assistant, Dep of Agricultural & Resource Economics

- Built end-to-end statistical and machine learning models (e.g., Logistic, Poisson, Random Forest, Gradient • Boosting) that predict physical and mental health as a function of diet quality.
- Conducted feature engineering (e.g., log, scaling) to improve the accuracy of regression and classification models. •
- Designed an ML pipeline with Python, including data pre-processing, evaluation metrics, and boxplot • visualizations to perform grid search to fine-tune hyperparameters for ML models.
- Calculated feature importance via permutation testing and displayed results as a sorted boxplot.
- Described how the model is treating each explanatory feature via partial dependence plots.

## **Boston University**

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Teaching Fellow, Math Department	Sep. 2015-Jan. 2016	

- Taught and led two discussion sections and held two office hours each week. •
- Graded of six assignments and two midterm exams for 70 undergraduate students. •
- Assisted with answering student questions related to coursework. •
- Collaborated with the professor to determine curriculum designs and exam questions for successful assessment • of student knowledge.
- Participated departmental meetings and maintained meeting notes for pending goals and upcoming events.

## **PROFESSIONAL EMPLOYMENT**

Data Scientist Intern

- Implemented feature engineering and recommendation algorithms to improve user retention and distinct purchase • rate. The recommendation model achieved 12.3% CTR.
- Implemented text cleaning and word embedding (TF-IDF, Bert, and GloVe methods) on product description data • to generate features and calculate cosine similarity to generate content-based filtering recommendations.
- Extracted image features using OpenCV for calculating the cosine similarity of product images. •
- Identified weights of multiple similarity models based on recommendation performance and used bagging • methods to develop the final similarity model.

## **Buyers Edge Platform**

Data Analyst

Identified prospective customers, produced optimization reports, and predicted cost savings by analyzing contract prices, distributor invoices, and customer purchase orders.

Meadville, PA

Aug. 2023- Present

Storrs, CT

Sep. 2019-May 2023

Boston, MA

Plano, TX

May 2022- Dec. 2022

New London, CT

Jan. 2016-May 2019

- Retrieved data from internal database using SQL and JavaScript expressions to save an average of 10+ hours of labor each week.
- Enhanced the data fidelity by unnested complex JSON format columns into individual features. Developed the ETL pipeline to automate the process.
- Generated new features for customers to compare prices offered by BE platform and market price. On average, saved 5 hours for each customer per week.
- Conducted staggered difference-in-difference (DID) analysis to identify the benefits of joining BE platform. Improved onboarding and increased customer adoption rate by 15%.
- Developed Tableau dashboard, including scatter plots, histograms, geo-map, etc., to visualize complex analytics results (customer distribution at county/state level) and provide business recommendations.
- Communicated with 10+ distributors to extract the most updated data for customers.

# PUBLICATIONS

Zhao H, Andreyeva T. Diet Quality and Health in Older Americans. Nutrients. 2022 Mar 11;14(6):1198.

# PAPERS UNDER REVIEW OR IN PREPARATION

- Zhao H., "OxyContin Reformulation and Drug Related Arrests Rate/Property-Related Crimes."
- Andreyeva T., Zhao H. "Food Security and Health Outcomes Following Gray Divorce."
- Zhao H., Sun, X. "Social Engagement in Rural China and the Urban Housing Market."
- Sun, X., Zhao H. "Obesity and Academic Performance among U.S. Children: Do Bullying Explain the Relation?"

# **RESEARCH GRANTS EXPERIENCE**

USDA, National Institute of Food and Agriculture (NIFA), Storrs Agricultural Experiment Station. Predictors and Consequences of Food Insecurity among Older Americans. 10/01/2019-09/30/2022. Principal Investigator: Tatiana Andreyeva. \$60,000. Role: Graduate Assistant.

# SEMINAR PRESENTATIONS & CONFERENCES

- 2023 Job Market Paper Presentation, Allegheny College, Department of Computer Science, Meadville, PA
- 2023 Job Market Paper Presentation, University of Texas Medical Branch at Galveston (Virtual).
- 2023 Job Market Paper Presentation, Stony Brook University Public Health (Virtual).
- 2023 Job Market Paper Presentation, University of Tennessee Health Science Center (Virtual).
- 2023 Northeastern Agricultural and Resource Economics Association Annual Meeting, Annapolis, MD
- 2022 University of Connecticut Graduate Research Forum, Storrs, CT.
- 2019 Agricultural & Applied Economics Association Annual Conference, Atlanta, GA.

## LEADERSHIP EXPERIENCE

## University of Colorado

President, Chinese Students and Scholars Association

Denver, CO Sep. 2012-Aug. 2013

- Organized events to establish an environment for students to involve in the campus culture.
- Coordinated with various on and off campus departments including Chinese Consulate and organized fundraising events.

## SKILLS

- Language/Software: Python, Stata, SQL, JavaScript Expression, Regular Expression, Tableau
- Python Libraries: Scikit-learn, NumPy, Pandas, Matplotlib, TensorFlow, Keras
- Machine Learning: Decision Tree, Random Forest, Gradient Boosting, K-Nearest Neighbors (KNN), Word-Embedding, Neural Networks, Content-Based Filtering.
- Causal Inference: Instrumental Variable (IV), Difference-in-Difference (DID), Propensity Score Matching (PSM)