

## WORKSHOP # 2

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- September 21 Workshop #1
  Managing Your Finances Is
  Very Manageable
- · The importance of starting early
- · Key financial terms
- · Personal budgets and investing plans

#### Your Income

- · Expected salary
- · Withholding taxes
- · 401Ks
- · Choosing a bank
- Your credit rating
- · Balancing your checkbook

☐ October 26 — Workshop #3

Managing Your Living

Expenses

- · How much will my apartment cost?
- How to budget for food and other expenses
- · What insurances do you need?
- · Buying a car

- · What are stocks and bonds?
- · What is a mutual fund?
- · What is an asset allocation?
- · How to open an investing account

December 7 — Workshop #5

#### Bringing It All Together: Your Personal Financial Plan

- · How to monitor finances and investments
- · Building for your future



## October 12 — Workshop #2

## Your Income

- · Expected salary
- · Withholding taxes
- · 401Ks
- · Choosing a bank
- Your credit rating
- · Balancing your checkbook

## How Much Will You Make?





The average starting salary for the class of 2022 is \$55,260



Major	starting salary	Percent change
Computer Sciences	\$75.9K	5.2%
Engineering	\$73.9K	4%
Math & Sciences	\$66.8K	5.4%
Social Sciences	\$61.2K	2.1%
Business	\$60.7K	3.1%
Agriculture & Natural Resources	\$57.8K	5.4%
Communications	\$55.5K	-4.7%
Humanities	\$50.7K	-14.8%

Average

Source: National Association of Colleges and Employers

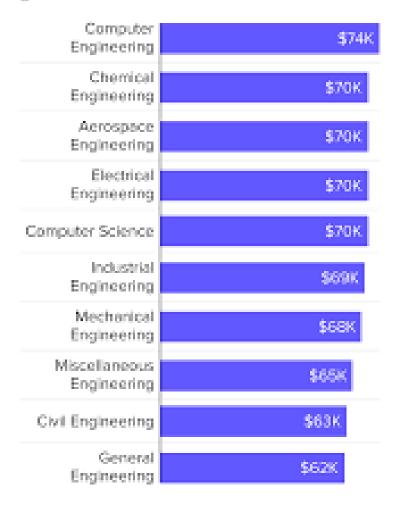


The national average salary for college graduates (overall) has remained steady over the last few years at around \$50,000 to \$60,000.

Business, mathematics,
health science,
engineering, and
computer science majors
are shown to make a
higher average salary at
between \$52,000 and
\$71,000 per year.

#### Best-paying college majors

Top ten by median salary within five years of graduation



Note: Includes full-time U.S. workers with a bachelor's degree.

Source: Federal Reserve Bank of New York: As of Feb. 9, 2022.



## What Are The Two Tax Forms?



## Two Tax Forms

- 1040EZ
- 1040
- W2
  - Payroll Statement



# Why Is It Better To File A 1040 Versus A 1040EZ?

1040EZ		urn for Single and No Dependents (99) 2011		OMB No. 1545-007	4
Your first name and	initial	Last name		Your social security nu	mber
John D		Smith		1 2 3 5 4 7 8	9
If a joint return, spor	use's first name and initial	Last name		Spouse's social security number	
Jane Q		Smith		2 3 6 5 8 9 7	4
Home address (nun 123 Main st	nber and street). If you have a P.C	O. box, see instructions.	Apt. no.	Make sure the SS above are corre	
City, town or post offi New York City Foreign country name		a foreign address, also complete spaces below (see instruction  Foreign province/county	Foreign postal code	Presidential Election Cam Check here if you, or your spous jointly, want \$3 to go to this fund a box below will not change you	if filing Checking tax or
				refund. You	Spouse
Income	Wages, salaries, ar     Attach your Form(	nd tips. This should be shown in box 1 of your F (s) W-2.	orm(s) W-Z.	1 3000	0
Attach Form(s) W-2 here.	2 Taxable interest. If	2 Taxable interest, If the total is over \$1,500, you cannot use Form 1040EZ.			0
Enclose, but do not attach, any payment.	3 Unemployment co	empensation and Alaska Permanent Fund divider	nds (see instructions).	3 I	-
*********	4 Add lines 1, 2, and	13. This is your adjusted gross income.		4	
	the applicable boxe  You  If no one can claim	tim you (or your spouse if a joint return) as a dep (es) below and enter the amount from the works  Spouse  n you (or your spouse if a joint return), enter \$9, d filing jointly. See back for explanation.	heet on back.	LAX	/S.

## **Deductions**

- The standard deduction amounts will increase to \$12,200 for individuals, \$18,350 for heads of household, and \$24,400 for married couples filing jointly and surviving spouses.
- For 2019, the additional standard deduction amount for the aged or the blind is \$1,300.Nov

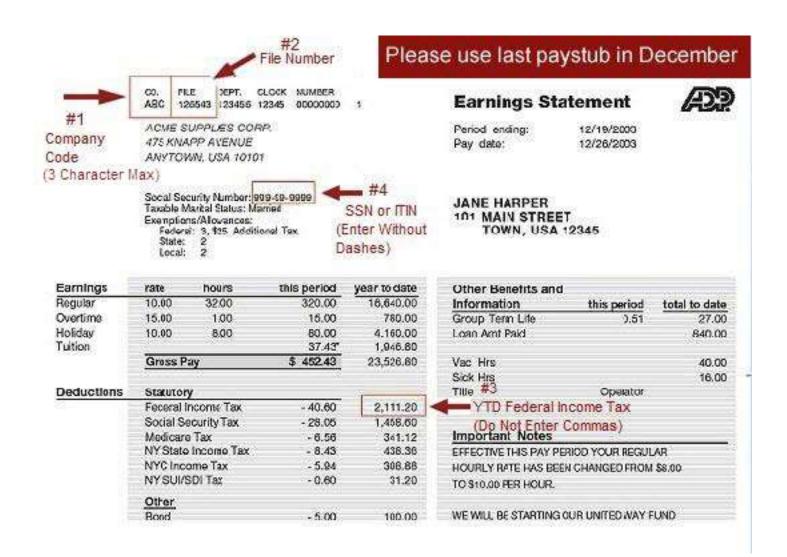
## **Deductions**

- Itemized Deduction
  - Mortgage, state and local taxes, charitable deductions, certain moving expenses, job hunting expenses, business travel, and educational expenses.

# How Do You Calculate Take-Home Pay?



## Typical Paycheck Stub



1 Wages, tips, other comp	2 Federal income tax withheld	3 Social security wages	
2456.26	222.71	2456.26	Form W-2
4 SS tax withheld 152.29 7 Social security tips	5 Medicare wages and tips 2456.26 8 Allocated lies	6 Medicare tax withheld 35.62	Wage and Tax Statement
10 Dependent care benefits	11 Nonqualified plans	12a See instructions for box 12	2015
What	14 Other	LLCA	Copy 2
Statutory employee	CA SDI 22.11	12c	To Be Filed with Employee's State, City, or Local
Third-party sick pay		12d	Income Tax Return

16 .26.3 .84.90 .1.20 Gross Pat Federal Income Tax Social Security Tax .1 21E MY State Income Tax Statutory Medicare Tax MY SUIISDI Tax IVITS Medical Pretax Checking Other ACTY chidad syc

## What is FICA?



FICA is a U.S. federal payroll tax. It stands for the **Federal**Insurance Contributions Act and is deducted from each paycheck.



As you work and pay FICA taxes, you earn credits for Social Security benefits.



## WHAT ARE FICA TAXES?

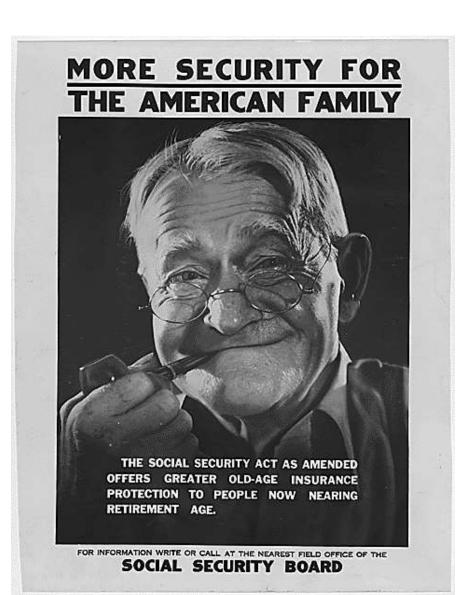
FICA tax is a combination of Social Security and Medicare taxes. Employer and employee pays 7.65% each



## **Social Security**



## Part of The New Deal

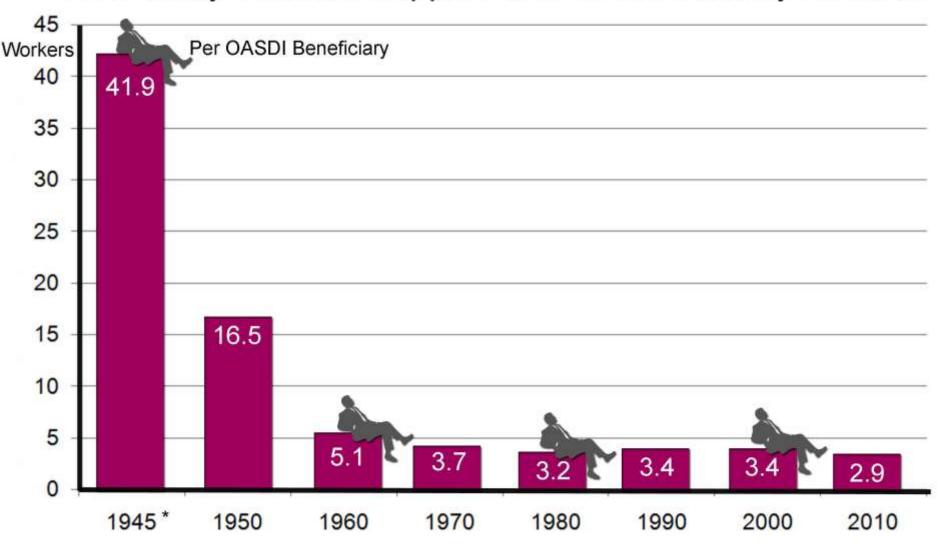






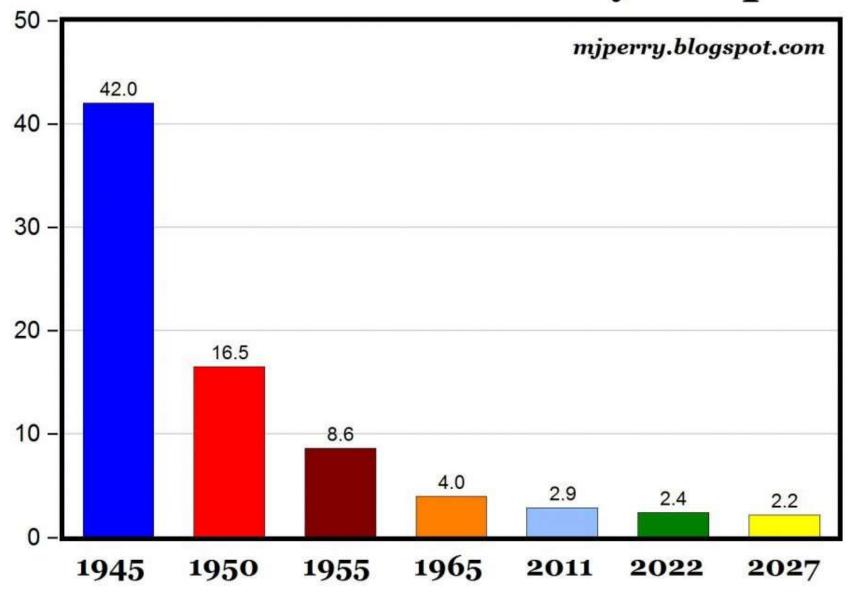
	Male: Median	Male: Life	Years in
Year	Retirement Age	Expectancy	Retirement
1950	66.9 Yrs.	65.47 Yrs.	0 Yrs.
1960	65.2	66.8	1.6
1970	64.0	67.0	3.0
1980	63.0	70.1	7.1
1990	62.6	71.8	9.2
2000	62.3	74.1	11.8
2005	61.7	75.2	13.5

#### How Many Workers Support One Social Security Retiree?



Source: 2012 OASDI Trustee Report, Table IV.B2., www.ssa.gov, accesssed May 21, 2012. Data note: The Trustee Report provides data from 1945 and onward. Prior estimates are unavailable. Produced by Veronique de Rugy Mercatus Center at George Mason University.

## **Workers Per Social Security Recipient**

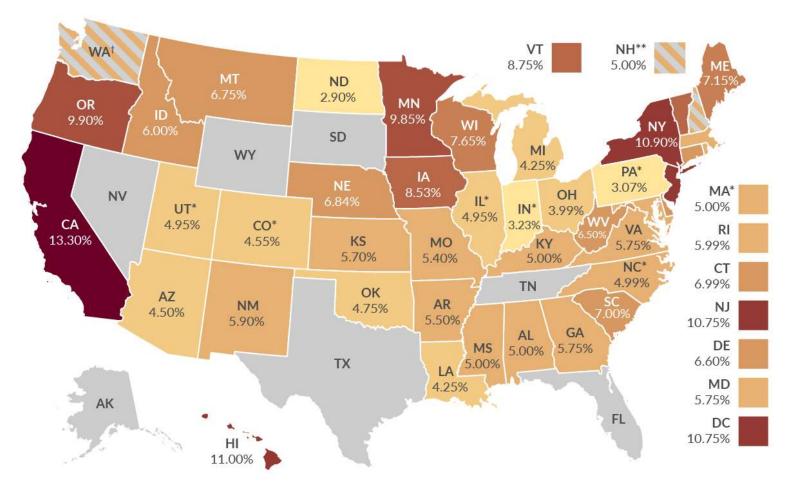


## Federal Tax Brackets

Tax		Married Filing	Married Filing	Head of
Rate	Single	Jointly	Separately	Household
10%	Up to \$10,275	Up to \$20,550	Up to \$10,275	Up to \$14,650
12%	\$10,276 to \$41,775	\$20,551 to \$83,550	\$10,276 to \$41,775	\$14,651 to \$55,900
22%	\$41,776 to \$89,075	\$83,551 to \$178,150	\$41,776 to \$89,075	\$55,901 to \$89,050
24%	\$89,076 to \$170,050	\$178,151 to \$340,100	\$89,076 to \$170,050	\$89,051 to \$170,050
32%	\$170,051 to \$215,950	\$340,101 to \$431,900	\$170,051 to \$215,950	\$170,051 to \$215,950
35%	\$215,951 to \$539,900	\$431,901 to \$647,850	\$215,951 to \$323,925	\$215,951 to \$539,900
37%	\$539,901 or more	\$647,851 or more	\$323,926 or more	\$539,901 or more

#### How High Are Individual Income Tax Rates in Your State?

Top Marginal State Individual Income Tax Rates (as of January 1, 2022)



Note: Map shows top marginal rates: the maximum statutory rate in each state. This map does not show effective marginal tax rates, which would include the effects of phase-outs of various tax preferences. Local income taxes are not included. Missouri's top marginal rate will be reduced to 5.3% if certain revenue triggers are met.

(\*) State has a flat income tax.

(\*\*) State only taxes interest and dividends income.

(†) State only taxes capital gains income.

Sources: Tax Foundation; state tax statutes, forms, and instructions; Bloomberg Tax.



## City of Pittsburgh Income Tax

 Residents of Pittsburgh pay a flat city income tax of 3.00% on earned income, in addition to the Pennsylvania income tax and the Federal income tax. Nonresidents who work in Pittsburgh pay a local income tax of 1.00%, which is 2.00% lower than the local income tax paid by residents.

## And Don't Forget

- FICA stands for the Federal Insurance Contribution Act tax, which was passed in 1935 as part of the Social Security Act -the piece of legislation that created the program responsible for paying monthly benefits to more than 41 million current retirees, and more than 60 million beneficiaries in total each month.
- Also includes Medicare

## Taxes On \$50,000 Per Pear

#### Your Income Taxes Breakdown

Тах Туре	Marginal Tax Rate	Effective Tax Rate	2018 Taxes*
Federal	12.00%	8.74%	\$4,370
FICA	7.65%	7.65%	\$3,825
State	3.07%	3.07%	\$1,535
Local	1.00%	1.00%	\$500
Total Income Taxes		20.46%	\$10,230
Income After Taxes			\$39,771
Retirement Contributions			\$0
Take-Home Pay			\$39,771

## Why Taxes Suck

- \$50,000 Per Year Becomes **\$39,771** 
  - You Are Paying \$10,230 a year or \$852 AMonth In Taxes



## What Is A 401K Plan?





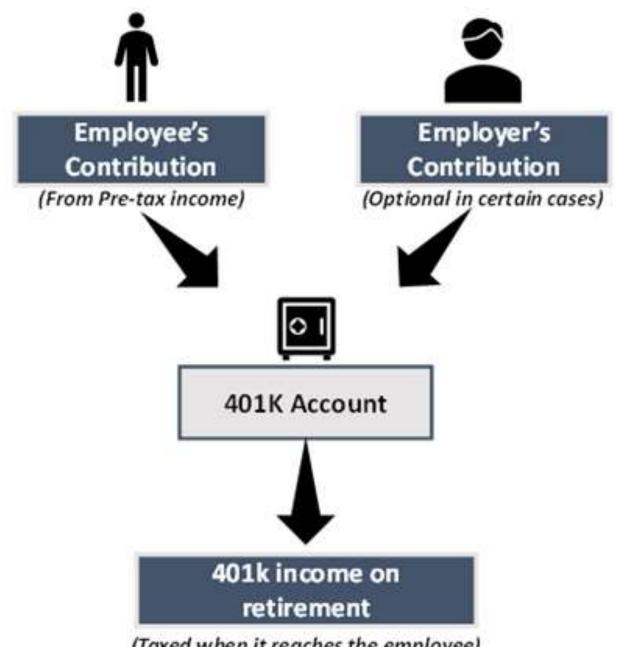
## 401(k) Plan

[ˈfor (ˈ)ō ˈwən ˈkā ˈplan]

A defined-contribution, tax-advantaged retirement savings plan that is sponsored by one's employer.

\$20,500 MAXIMUM





(Taxed when it reaches the employee)

### Example of a 401(k) Plan Matching Program

Annual Salary	Employee Contribution %	Employee Contribution	Employer Match %	Employer Match	Combined Contribution
\$50,000	1%	\$500	50%	\$250	\$750
\$50,000	2%	\$1,000	50%	\$500	\$1,500
\$50,000	3%	\$1,500	50%	\$750	\$2,250
\$50,000	4%	\$2,000	50%	\$1,000	\$3,000
\$50,000	5%	\$2,500	50%	\$1,250	\$3,750
\$50,000	6%	\$3,000	50%	\$1,250	\$4,250
\$50,000	7%	\$3,500	50%	\$1,250	\$4,750
\$50,000	8%	\$4,000	50%	\$1,250	\$5,250

<sup>\*</sup>This chart assumes that the employer matches half the employee contribution up to 5% of their annual gross salary.



## Benefits of opening a 401k

- Tax breaks
- Lower tax bracket
- Shelter from creditors
- High contribution limits



## If You Change Jobs



ROLLOVER YOUR 401(k)

# What Happens If I Tap My 401K Early?

#### Cashing out can cost you

At 36 years old, Leslie decides to cash out her old 401(k) plan account, which has a \$16,000 balance.



This is a hypothetical example for illustrative purposes only. Assumes a 20% federal and state tax withholding rate. Withdrawals prior to age 59-1/2 are generally subject to a 10% early withdrawal penalty. Investing involves risk, including the risk of loss.

#### **Basic Banking**



### How Have Banks Changed Over The Years and Is It Good?



#### How Banks Have Changed

 Banks have gone from lending and saving money to becoming involved in asset management and the securities business.



### What Did The Federal Government Do To Let Banks Be More Than Banks?



# The Glass- Steagall Act of 1932 and The Graham-Leach-Bliley Act of 1999

• The Gramm-Leach-Bliley Act (GLB), also known as the Financial Services Modernization Act of 1999, (Pub.L. 106-102, 113 Stat. 1338, enacted November 12, 1999) is an act of the 106th United States Congress (1999-2001) signed into law by President Bill Clinton which repealed part of the Glass-Steagall Act of 1933, opening up the market among banking companies, securities companies and insurance companies. The Glass-Steagall Act prohibited any one institution from acting as any combination of an investment bank, a commercial bank, and an insurance company.

## Who Has A Bank Account Now & How Did You Select It?



#### Types of "Personal" Banks

- Banks
- Savings Banks
- Savings and Loans
- Credit Unions
  - Not-for-profit bank formed by people, who have something in common, i.e. workplace or profession



#### **Examples of Local Banks**

#### Pittsburgh

 PNC, Citizens Bank, Dollar Bank, First National Bank, First Niagara, Huntington National Bank, First Commonwealth Bank, TriState Capital, S&T Bank, Northwest Savings Bank, ESB Bank, Washington Financial Bank.

#### Cleveland

Huntington Bank, Charter One, Fifth Third Bank,
 Steel Valley Federal Credit Union, PNC, Key Bank,
 Chase Bank, US Bank, National City

# How Would You Decide On What Bank To Open An Account?



#### What To Look For In A Bank

- Free Checking
- Nearby ATM or Branch Location
- Online Account Access
- Mobile Banking



#### **Typical Checklist**





🗐 Bill Pay

First 50 Checks Free

Earn Interest on Every Dollar Compounded Monthly

Monthly Check Images with Statement

No Monthly Service Fee

Online Banking

FDIC Insured

📹 No Charge ATMs Available

Online Statements Available

Overdraft Protection Available

#### Find A Better Bank

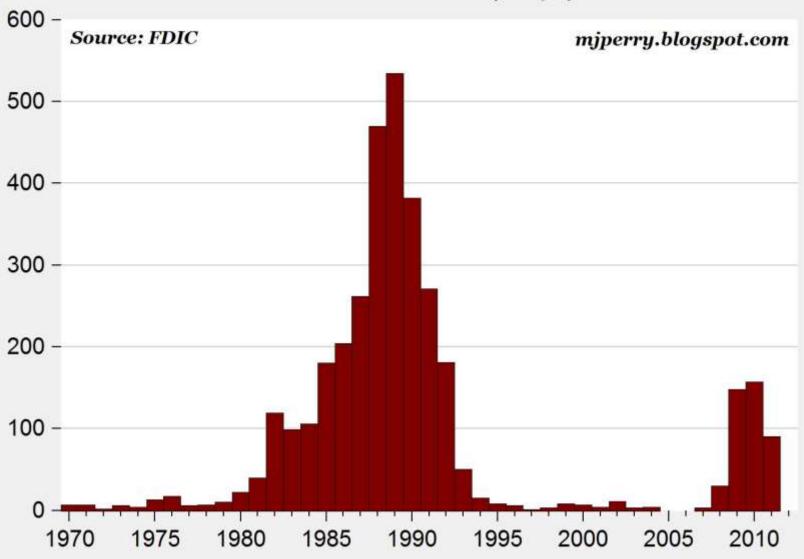
www.findabetterbank.com



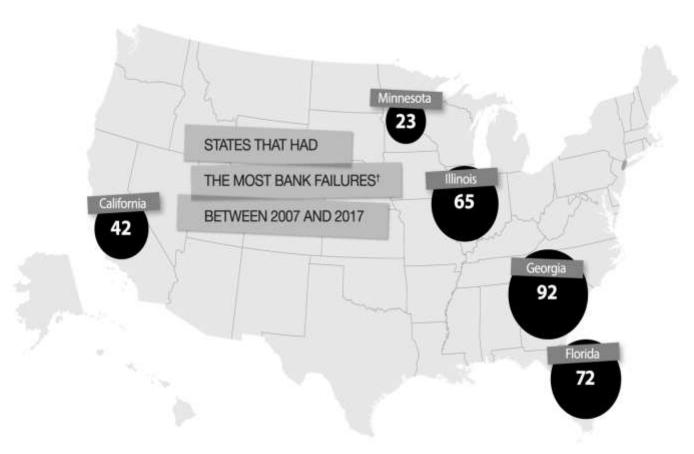
#### Do Banks Fail?



U.S. Bank Failures, 1970-2011



# How Is Your Money Safe In A Bank? What Happened When Banks Failed In 2008?



#### Protecting You If They Fail

- Federal Deposit Insurance Corporation (FDIC)
  - Protects Deposits Up To \$250,000
  - www.fdic.gov\deposit
- National Credit Union Share Insurance Fund



### What Actions Should You Regularly Take With Your Bank Account?



#### Managing Your Account

- Monitor Your Checking Account Balance
- Be Careful of "Overdraft Protection"
  - "Courtesy Programs"
    - Often more expensive than overdraft charges
  - Overdraft "Line of Credit"
- Link Your Accounts
- Avoid Interest Bearing Accounts
  - High minimum balances

#### Our Crazy London ATM Story



# What Should You Routinely Do To Manage Your Bank Account?



#### Managing Your Account

- Pay Your Bills Online
  - Can program to pay your bills
  - Can also make "pay yourself first" deposits
- Use Direct Deposit For Your Checking
- Pick-Up The Phone
  - Call them about dubious fees



# Account? How Many Look At It Monthly?



# How Can Your Checkbook Serve As A Way To Monitor Your Budget?



# How Do You Balance A Checkbook"?



 Enter all transactions into your checkbook register each day. This includes ATM withdrawals, online bill payments and debit card purchases.

CHECK DATE		DESCRIPTION OF TRANSACTION	PAYMENT, FEE OR WITHDRAWAL H			DEPOSIT OR INTEREST (+)		\$ 300.00	
1291	2/12	Clothing store Deposit	48	12				251	88
	2/14	Deposit				120	00	371	88
	2/29	Interest				1	29	373	17



 Review your account statement as soon as it arrives. Compare the monthly statement to your checkbook register, and place a check mark next to all of the items that match.

	BALANCE S 142.60		DEPOSIT		PAYMENT AMOUNT FEE		1.61.00.00.00.00.00.00.00.00.00.00.00.00.00		1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		1 4 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		TRANSACTION DESCRIPTION	DATE	OR CODE
	11-07					1	30	85	EDISON ELECTRIC	10/12	221								
	15	34				1	15	23	CHEVRON	10/14	Debit								
			70	864		1			DEPOSIT PAYCHECK	10/15	-								
		- 00				×	4	100	ATM	10/24									
Matche Bank's Balance	85	228				1	•	570	CHERRY ST. APTS	10/27	222								
28/48/67/67/67																			



Adjust your checkbook register if necessary.
 Add or subtract items on your register that appear on your statement but were overlooked when filling in your register.

Check Register

Check number	Date	Transaction Description	Payment Amount	Deposit Amount	ACCOUNT BALANCE	
142	1-2-08	Phone Co.	41.05		565.88	The amount of a check Running account balance
143	1-3-08	Gas Co.	340.22		225 66	The amount of a check Running account balance
	1-4-08	Deposit		100.00	+100.00 325.66	Amount of deposit  Running account balance
	1-4-08	New checks	20.00		-20.00 305.66	Charge for checks Running account balance
144	1-5-08	ABC Store	41.05			The amount of a check The amount remaining
						in your account

# Errors In Balancing Your Checkbook?



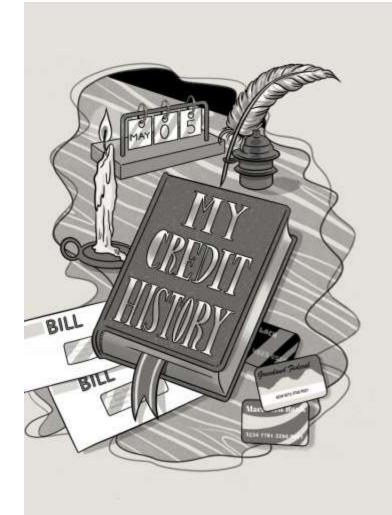
- If you find errors, double-check everything.
- It's easy to make a mistake such as transposing numbers or missing an ATM or at-the-cashregister debit withdrawal, so it's a good idea to double-check every entry first.
- Then, if there are still errors, contact your bank.



- Finish. When your statement's ending balance matches the ending balance for that month on your check register, your account has been reconciled.
- Congratulations!



#### What Is A Credit Rating?



#### **Credit Rating**

['kre-dit 'rā-tiŋ]

A quantified assessment of a borrower's creditworthiness in general terms or with respect to a particular debt or financial obligation



#### FICO® Credit Score



# How To Maintain A Good FICO Score





# Coctober 26 — Workshop #3 Managing Your Living Expenses

- · How much will my apartment cost?
- How to budget for food and other expenses
- · What insurances do you need?
- · Buying a car